

Carl Beach

International Learning Consultant | Education, Enablement & Program Design

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Location: Slovenia, EU (CET) | Available for hybrid engagement across Europe

US Citizen | EU Resident | B2B via Skvin d.o.o.

LinkedIn: [linkedin.com/in/carlbeach](https://www.linkedin.com/in/carlbeach) | Portfolio: thefluidaffect.com/portfolio

EXECUTIVE SUMMARY

American educator and consultant based in Slovenia with 20+ years of experience across international schools, accreditation bodies, and global learning programs in Europe, Asia, and North America. Specialized in helping international organizations design effective learning experiences, develop high-performing teams, and navigate the complexity of cross-cultural program implementation.

Most effective in facilitation and coaching contexts — bringing structure and clarity to complex, multi-stakeholder environments. Operates through an EU-registered consultancy (Skvin d.o.o.), enabling fast, compliant B2B engagement across Europe without international hiring overhead. Works best in a hybrid model: independently from home base in SE Slovenia, and present with clients when it matters most.

CORE COMPETENCIES

- **Facilitation & Learning Design:** Adult Learning Theory, ADDIE Model, Curriculum Development, Instructional Design, Articulate 360 (Storyline/Rise), LMS Administration (Canvas/Moodle/Blackboard), Video Production, Digital Content Strategy
- **Program Management & Operations:** Cross-Cultural Stakeholder Management, QA Auditing & Compliance Oversight, Agile Project Management (Asana/Slack), Strategic Planning, International Accreditation Processes
- **Client Engagement & Business Development:** Consultative Selling, CRM/CMS Fluency (platform agnostic), Contract Negotiation, B2B Client Acquisition, Remote Sales Enablement

PROFESSIONAL EXPERIENCE

SKVIN D.O.O. | Metlika, Slovenia — Principal Consultant & Founder | 2021 – Present

- **L&D Consulting:** Designed and managed a full LMS build for a European aesthetic medicine company, including course creation, platform administration, video production, and ongoing content management.
- **Digital & Brand Design:** Delivered web design, visual branding, and digital asset creation for commercial clients across multiple sectors.
- **Business Operations:** Managing all aspects of an EU-registered consultancy including client acquisition, contract negotiation, and project delivery across time zones.

CURATED.COM | Remote — Independent Sales Consultant | 2020 – 2025

- **Revenue Performance:** Generated nearly \$1M USD in gross sales volume as an independent consultant, consistently ranking among top performers globally.
- **Consultative Sales:** Managed high-touch client relationships for high-value assets, combining product expertise with rapid-response sales workflows.
- **Content & Conversion:** Authored SEO-optimized product guides and expert content that contributed to improved organic traffic and conversion rates.

INTERNATIONAL BACCALAUREATE (IB) | Global / Remote — DP Examiner & Workshop Leader | 2015 – Present

- **Examiner, English Literature (DP):** Appointed as an IB examiner for Diploma Programme English Literature, applying internationally standardized assessment rubrics to ensure global grading consistency and compliance.
- **Workshop Facilitation:** Delivered approximately 10+ professional development workshops for cohorts of 15–30 educators and coordinators across IBDP Coordination, Extended Essay, Theory of Knowledge, and Language A programs.
- **Adult Learning:** Designed and facilitated high-engagement training sessions for experienced international educators, balancing content rigor with collaborative, practitioner-focused delivery.

INTERNATIONAL SCHOOL OF BERGAMO | Bergamo, Italy — IB English & TOK Teacher (Maternity Cover) | 2024 – Present

- **IB Diploma Programme:** Teaching DP English Language & Literature and Theory of Knowledge across a fully IB-accredited international school serving approximately 100 students.
- **IB Middle Years Programme:** Delivering MYP English Language & Literature at Years 3 and 5, maintaining rigorous alignment with IB framework objectives and assessment criteria.
- **Cross-Programme Delivery:** One of few educators on staff with active teaching responsibilities across both DP and MYP simultaneously, requiring fluency in two distinct IB pedagogical frameworks.

AMERICAN SCHOOL OF WARSAW | Warsaw, Poland — IBDP Coordinator & TOK Teacher | 2016 – 2019

- **Programme Coordination:** Managed all aspects of a fully authorized IB Diploma Programme serving 200+ students, overseeing compliance, assessment schedules, and alignment with IB global standards.
- **Faculty Leadership:** Acted as primary liaison between senior administration and DP subject teachers and heads of department, providing instructional guidance, performance oversight, and professional development.
- **Extended Essay & CAS Coordination:** Directed two of the DP's three core components — Extended Essay and Creativity, Activity, Service — managing student progress, supervisor relationships, and IB submission requirements.
- **TOK Teaching:** Delivered Theory of Knowledge classes alongside coordination responsibilities, maintaining active classroom presence within the programme.
- **Extracurricular:** Coached the high school's girls soccer team.

AMERICAN SCHOOL OF BILBAO | Bilbao, Spain — Head of English & IBDP Teacher | 2014 – 2015

- **Department Leadership:** Managed the English department, overseeing curriculum alignment, performance reviews, and instructional consistency across IGCSE (Grades 9–10) and IBDP (Grades 11–12).

- **Accreditation:** Chaired the CIS/NEASC Accreditation Steering Committee, guiding the school through a rigorous multi-year quality assurance audit.
- **Teaching:** Delivered English Language & Literature across Grades 9–12, spanning both IGCSE and IB Diploma frameworks.

INTERNATIONAL SCHOOL OF BUSAN | Busan, South Korea — Whole School Curriculum Coordinator & IBDP Coordinator | 2009 – 2014

- **Curriculum Leadership:** Served as Whole School Curriculum Coordinator across PYP, MYP, and DP programmes while retaining responsibilities as IBDP Coordinator.
- **Teaching:** Delivered TOK and English Language & Literature (Grades 9–12) across IGCSE and IBDP frameworks.
- **Student Life Program:** Co-founded and developed the Student Life department — a student-centered initiative overseeing CAS, service learning, and school sports, growing from Student Council into a fully operational programme.
- **Extracurricular:** Coached the high school's girls soccer team. Coached the high school cross country team.

V16 VINSKA KLET | Metlika, Slovenia — Founder & Director | 2021 – Present

- A boutique family vineyard and wine production venture. Responsible for all aspects of operations including agricultural planning, production, sales, distribution, and brand design.

EDUCATION

- **M.S. in Educational Administration** | Fort Hays State University (2016)
- **M.A. in Women's Studies** | University College Dublin (2000)
- **B.A. in Interdisciplinary Studies & English** | University of Northern Colorado (1998, 2006)

LANGUAGES

- English — Native
- Spanish — Conversational (B1)